

How the AKS accu-kut Expanded Revenue and Capabilities for Linders Specialty

A Real-World Case Study in CNC Plasma Technology

The Challenge

Linders Specialty Company had built a strong reputation for structural rolling and tube bending services; however, the company's existing plasma machine was holding it back. The machine was small and outdated, with no beveling or tube cutting capabilities. Linders needed a reliable solution that could handle larger plates and thicker materials.



The Solution

After evaluating multiple suppliers, Linders chose the AKS accu-kut. This CNC plasma cutting table, outfitted with a Hypertherm XPR300 power supply, can handle tough jobs. The company added our robo-kut attachment for automated beveling and tube-kut for automated tube/pipe cutting.

The Results

The AKS accu-kut has extended Linders' capabilities, enhanced technical advantages, and increased revenue growth. Now, Linders can handle more work in-house, complete quick beveling, and cut pipes up to 14" in diameter. As a result, the company has seen improvements in revenue.

"Previously, if someone came in with a rolled pipe and two end plates, we could only offer the rolled plate. Now, we can offer the rolled pipe, the end plates, welding, and shipping."

— Alex Linders, Sales Manager at Linders Specialty Company



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